

# INDUSTRY IN PERSPECTIVE – SEPTEMBER 2006

## MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	September Shipments '05	September Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	582	364	-37.5%	4,460	4,461	0.0%
California	899	647	-28.0%	8,319	6,787	-18.4%
Colorado	105	45	-57.1%	804	341	-57.6%
Idaho	68	61	-10.3%	616	660	7.1%
Montana	69	53	-23.2%	478	496	3.8%
Nevada	133	56	-57.9%	1,008	780	-22.6%
New Mexico	128	131	2.3%	1,108	1,201	8.4%
Oregon	230	186	-19.1%	1,836	1,778	-3.2%
Utah	100	54	-36.0%	685	624	-8.9%
Washington	245	231	-5.7%	2,012	2,061	2.4%
Regional Totals	2,559	1,838	-28.2%	21,326	19,189	-10.0%
National Totals	12,746	9,000	-29.4%	97,994	92,167	-5.9%

  

PRODUCTION	September Production '05	September Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	761	490	-35.6%	6,152	5,957	-3.2%
California	680	512	-24.7%	6,111	5,255	-14.0%
Idaho	251	127	-49.4%	1,878	1,579	-15.9%
Oregon	558	468	-16.1%	4,596	4,411	-4.0%
Washington	--	--	*	--	--	*
Regional Totals	2,250	1,597	-29.0%	18,737	17,202	-8.2%
National Totals	12,980	9,137	-29.6%	99,153	93,677	-5.5%

  

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	330	4,131	92.6%	426	5,531	92.8%
California	394	6,393	94.2%	280	4,975	94.7%
Colorado	96	245	71.8%	*	*	*
Idaho	32	628	95.2%	85	1,494	94.6%
Montana	112	384	77.4%	*	*	*
Nevada	36	744	95.4%	*	*	*
New Mexico	272	929	77.4%	*	*	*
Oregon	64	1,714	96.4%	181	4,230	95.9%
Utah	38	586	93.9%	*	*	*
Washington	53	2,008	97.4%	*	*	*
Regional Totals	1,427	17,762	92.6%	972	16,230	94.3%
National Totals	25,862	66,305	71.9%	25,576	64,263	71.5%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

\* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through September 2006			Through September 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,809	1.9	-20.1%	2,263	2.3
Middle Atlantic	4,444	4.7	-15.7%	5,274	5.3
East North Central	6,567	7.0	-20.2%	8,232	8.3
West North Central	4,003	4.3	-22.2%	5,147	5.2
South Atlantic	22,839	24.4	-17.2%	27,589	27.9
East South Central	13,854	14.8	9.1%	12,696	12.8
West South Central	18,922	20.2	25.2%	15,115	15.3
Mountain	9,061	9.7	-4.4%	9,478	9.6
Pacific	10,668	11.4	-12.6%	12,200	12.3