

# INDUSTRY IN PERSPECTIVE – JULY 2006

## MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	July Shipments '05	July Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	448	371	-17.2%	3,325	3,642	9.5%
California	893	597	-33.1%	6,432	5,424	-15.7%
Colorado	110	24	-78.2%	595	269	-54.8%
Idaho	54	69	27.8%	473	504	6.6%
Montana	45	51	13.3%	352	381	8.2%
Nevada	79	58	-26.6%	750	646	-13.9%
New Mexico	120	113	-5.8%	849	914	7.7%
Oregon	200	180	-10.0%	1,384	1,388	0.3%
Utah	93	50	-46.2%	462	463	0.2%
Washington	218	201	-7.8%	1,511	1,580	4.6%
Regional Totals	2,260	1,714	-24.2%	16,133	15,211	-5.7%
National Totals	9,238	7,873	-14.8%	73,194	72,562	-0.9%

  

PRODUCTION	July Production '05	July Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	607	500	-17.6%	4,645	4,813	3.6%
California	667	464	-30.4%	4,687	4,170	-11.0%
Idaho	190	141	-25.8%	1,384	1,279	-7.6%
Oregon	486	424	-12.8%	3,461	3,407	-1.6%
Washington	*	*	*	*	*	*
Regional Totals	1,950	1,529	-21.6%	14,177	13,669	-3.6%
National Totals	9,321	8,025	-13.9%	73,999	73,722	-0.4%

  

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	274	3,368	92.5%	351	4,462	92.7%
California	272	5,152	95.0%	200	3,970	95.2%
Colorado	71	198	73.6%	*	*	*
Idaho	25	479	95.0%	76	1,203	94.1%
Montana	80	301	79.0%	*	*	*
Nevada	34	612	94.7%	*	*	*
New Mexico	202	712	77.9%	*	*	*
Oregon	51	1,337	96.3%	119	3,288	96.5%
Utah	31	432	93.3%	*	*	*
Washington	41	1,539	97.4%	*	*	*
Regional Totals	1,081	14,130	92.9%	746	12,923	94.5%
National Totals	20,279	52,283	72.1%	20,046	50,664	71.7%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

\* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through July 2006			Through July 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,341	1.8	-17.8%	1,632	2.2
Middle Atlantic	3,322	4.5	-14.5%	3,886	5.3
East North Central	5,124	6.9	-15.0%	6,025	8.1
West North Central	3,079	4.2	-20.4%	3,870	5.2
South Atlantic	18,236	24.7	-15.4%	21,562	29.1
East South Central	10,927	14.8	19.7%	9,127	12.3
West South Central	14,934	20.2	39.2%	10,732	14.5
Mountain	7,175	9.7	2.4%	7,009	9.5
Pacific	8,424	11.4	-9.9%	9,351	12.6