

INDUSTRY IN PERSPECTIVE – JUNE 2006

MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	June Shipments '05	June Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	565	506	-10.4%	2,877	3,271	13.7%
California	936	781	-16.6%	5,539	4,827	-12.9%
Colorado	159	36	-77.4%	485	245	-49.5%
Idaho	81	91	12.3%	419	435	3.8%
Montana	53	61	15.1%	307	330	7.5%
Nevada	121	73	-39.7%	671	588	-12.4%
New Mexico	117	164	40.2%	729	801	9.9%
Oregon	213	216	1.4%	1,184	1,208	2.0%
Utah	103	77	-25.2%	369	413	11.9%
Washington	221	248	12.2%	1,293	1,379	6.7%
Regional Totals	2,569	2,253	-12.3%	13,873	13,497	-2.7%
National Totals	11,839	10,787	-8.9%	63,956	64,689	1.1%
PRODUCTION	June Production '05	June Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	770	670	-13.0%	4,038	4,313	6.8%
California	685	600	-12.4%	4,020	3,706	-7.8%
Idaho	258	194	-24.8%	1,194	1,138	-4.7%
Oregon	512	537	4.9%	2,975	2,983	0.3%
Washington	*	*	*	*	*	*
Regional Totals	2,225	2,001	-10.1%	12,227	12,140	-0.7%
National Totals	11,938	10,947	-8.3%	64,678	65,697	1.6%
SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Year-To-Date						
Arizona	248	3,023	92.4%	312	4,001	92.8%
California	245	4,582	94.9%	181	3,525	95.1%
Colorado	62	183	74.7%	*	*	*
Idaho	23	412	94.7%	73	1,065	93.6%
Montana	72	258	78.2%	*	*	*
Nevada	31	557	94.7%	*	*	*
New Mexico	184	617	77.0%	*	*	*
Oregon	45	1,163	96.3%	104	2,879	96.5%
Utah	28	385	93.2%	*	*	*
Washington	36	1,343	97.4%	*	*	*
Regional Totals	974	12,523	92.8%	670	11,470	94.5%
National Totals	18,171	46,518	71.9%	17,948	45,110	71.5%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through June 2006			Through June 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,144	1.7	-16.7%	1,374	2.1
Middle Atlantic	2,883	4.4	-13.6%	3,338	5.2
East North Central	4,501	6.8	-13.7%	5,215	8.1
West North Central	2,739	4.2	-19.4%	3,399	5.3
South Atlantic	16,405	24.9	-14.1%	19,096	29.5
East South Central	9,818	14.9	22.0%	8,050	12.4
West South Central	13,378	20.3	42.1%	9,415	14.6
Mountain	6,380	9.7	5.8%	6,033	9.3
Pacific	7,441	11.3	-7.4%	8,036	12.4