

INDUSTRY IN PERSPECTIVE – DECEMBER 2002 MOUNTAIN/PACIFIC TOP TEN

Revised December Statistics

SHIPMENTS	December Shipments '01	December Shipments '02	% Change	Year-To-Date Shipments '01	Year-To-Date Shipments '02	% Change
Arizona	410	389	-5.1%	5,859	5,419	-7.5%
California	479	472	-1.5%	7,429	7,359	-0.9%
Colorado	278	135	-51.4%	3,928	3,016	-23.2%
Idaho	59	58	-1.7%	998	1,042	4.4%
Montana	57	62	8.8%	922	972	5.4%
Nevada	57	67	17.5%	877	862	-1.7%
New Mexico	197	114	-42.1%	2,995	2,159	-27.9%
Oregon	149	164	10.1%	2,392	2,517	5.2%
Utah	58	49	-15.5%	778	839	7.8%
Washington	203	205	1.0%	2,971	2,933	-1.3%
Regional Totals	1,947	1,715	-11.9%	29,149	27,118	-7.0%
National Totals	12,352	9,125	-26.1%	188,684	164,596	-12.8%

PRODUCTION	December Production '01	December Production '02	% Change	Year-To-Date Production '01	Year-To-Date Production '02	% Change
Arizona	541	489	-9.6%	7,473	7,177	-4.0%
California	470	431	-8.3%	7,367	6,779	-8.0%
Idaho	150	168	12.0%	2,247	2,487	10.7%
Oregon	348	359	3.2%	5,471	5,847	6.9%
Washington	*	*	*	*	*	*
Regional Totals	1,509	1,447	-4.1%	22,558	22,290	-1.2%
National Totals	12,599	9,371	-25.6%	192,992	168,361	-12.8%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Year-To-Date						
Arizona	304	5,115	94.4%	345	6,832	95.2%
California	437	6,922	94.1%	390	6,389	94.2%
Colorado	760	2,256	74.8%	*	*	*
Idaho	61	981	94.1%	210	2,277	91.6%
Montana	143	829	85.3%	*	*	*
Nevada	30	832	96.5%	*	*	*
New Mexico	349	1,810	83.8%	*	*	*
Oregon	46	2,471	98.2%	126	5,721	97.8%
Utah	100	739	88.1%	*	*	*
Washington	58	2,875	98.0%	*	*	*
Regional Totals	2,288	24,830	91.6%	1,071	21,219	95.2%
National Totals	36,098	128,498	78.1%	33,794	126,250	78.9%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers