

INDUSTRY IN PERSPECTIVE – JULY 2003 MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	July Shipments '02	July Shipments '03	% Change	Year-To-Date Shipments '02	Year-To-Date Shipments '03	% Change
Arizona	425	356	-16.2%	3,192	2,650	-17.0%
California	617	728	18.0%	4,249	4,792	12.8%
Colorado	229	159	-30.6%	1,995	938	-53.0%
Idaho	92	67	-27.2%	587	401	-31.7%
Montana	103	94	-8.7%	557	458	-17.8%
Nevada	70	76	8.6%	512	526	2.7%
New Mexico	161	129	-19.9%	1,288	928	-28.0%
Oregon	228	238	4.4%	1,466	1,375	-6.2%
Utah	80	43	-46.3%	506	298	-41.1%
Washington	257	255	-0.8%	1,646	1,614	-1.9%
Regional Totals	2,262	2,145	-5.2%	15,998	13,980	-12.6%
National Totals	13,501	11,222	-16.9%	99,191	74,740	-24.7%

PRODUCTION	July Production '02	July Production '03	% Change	Year-To-Date Production '02	Year-To-Date Production '03	% Change
Arizona	557	511	-8.3%	4,206	3,799	-9.7%
California	594	601	1.2%	4,004	4,106	2.5%
Idaho	212	192	-9.4%	1,420	1,269	10.6%
Oregon	525	510	-2.9%	3,331	3,049	-8.5%
Washington	*	*	*	*	*	*
Regional Totals	1,888	1,814	-3.9%	12,961	12,223	-5.7%
National Totals	13,689	11,333	-17.2%	101,495	76,279	-24.8%

SECTIONS	Single-Section	Multi-Section	%	Single-Section	Multi-Section	%
Year-To-Date	Shipments	Shipments	Multi-Section	Production	Production	Multi-Section
Arizona	125	2,525	95.3%	201	3,598	94.7%
California	307	4,485	93.6%	261	3,845	93.6%
Colorado	108	830	88.5%	*	*	*
Idaho	6	395	98.5%	99	1,170	92.2%
Montana	61	397	86.7%	*	*	*
Nevada	17	509	96.8%	*	*	*
New Mexico	121	807	87.0%	*	*	*
Oregon	34	1,341	97.5%	34	3,015	98.9%
Utah	14	284	95.3%	*	*	*
Washington	43	1,571	97.3%	*	*	*
Regional Totals	836	13,144	94.0%	595	11,628	95.1%
National Totals	14,736	60,004	80.3%	14,301	59,082	80.5%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers