

Industry In Perspective - July 2009

Mountain/Pacific Top Ten

SHIPMENTS	July Shipments '08	July Shipments '09	% Change	Year-To-Date Shipments '08	Year-To-Date Shipments '09	% Change
Arizona	168	68	-59.5%	1,358	535	-60.6%
California	270	156	-42.2%	1,878	890	-52.6%
Colorado	85	34	-60.0%	504	198	-60.7%
Idaho	61	39	-36.1%	330	157	-52.4%
Montana	42	35	-16.7%	282	162	-42.6%
Nevada	35	18	-48.6%	248	102	-58.9%
New Mexico	122	90	-26.2%	901	539	-40.2%
Oregon	110	85	-22.7%	777	448	-42.3%
Utah	82	22	-73.2%	469	167	-64.4%
Washington	148	99	-33.1%	1,019	496	-51.3%
<i>Regional Totals</i>	1,123	646	-42.5%	7,766	3,694	-52.4%
<i>National Totals</i>	7,004	4,427	-36.8%	51,112	28,822	-43.6%

PRODUCTION	July Production '08	July Production '09	% Change	Year-To-Date Production '08	Year-To-Date Production '09	% Change
Arizona	245	102	-58.4%	1,979	807	-59.2%
California	241	133	-44.8%	1,610	745	-53.7%
Idaho	135	65	-51.9%	752	341	-54.7%
Oregon	289	208	-28.0%	2,015	1,105	-45.2%
<i>Regional Totals</i>	910	508	-44.2%	6,356	2,998	-52.8%
<i>National Totals</i>	6,976	4,410	-36.8%	51,104	28,771	-43.7%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	109	426	79.6%	140	667	82.7%
California	109	781	87.8%	95	650	87.2%
Colorado	112	86	43.4%	*	*	*
Idaho	11	146	93.0%	80	261	76.5%
Montana	84	78	48.1%	*	*	*
Nevada	7	95	93.1%	*	*	*
New Mexico	171	368	68.3%	*	*	*
Oregon	41	407	90.8%	103	1,002	90.7%
Utah	59	108	64.7%	*	*	*
Washington	33	463	93.3%	*	*	*
<i>Regional Totals</i>	736	2,958	80.1%	418	2,580	86.1%
<i>National Totals</i>	10,834	17,988	62.4%	10,808	17,963	62.4%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through July 2009			Through July 2008	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	494	1.7	-27.4%	680	1.3
Middle Atlantic	1,328	4.6	-36.7%	2,097	4.1
East North Central	1,566	5.4	-35.7%	2,436	4.8
West North Central	1,291	4.5	-39.1%	2,119	4.1
South Atlantic	6,177	21.4	-46.1%	11,456	22.4
East South Central	4,881	16.9	-44.6%	8,804	17.2
West South Central	8,724	30.3	-40.8%	14,732	28.8
Mountain	1,995	6.9	-54.0%	4,340	8.5
Pacific	1,859	6.4	-49.6%	3,690	7.2