

Industry In Perspective – February 2009

Mountain/Pacific Top Ten

SHIPMENTS	February Shipments '08	February Shipments '09	% Change	Year-To-Date Shipments '08	Year-To-Date Shipments '09	% Change
Arizona	192	72	-62.5%	394	141	-64.2%
California	271	100	-63.1%	550	220	-60.0%
Colorado	66	20	-69.7%	137	34	-75.2%
Idaho	35	13	-62.9%	94	20	-78.7%
Montana	42	15	-64.3%	67	30	-55.2%
Nevada	31	9	-71.0%	65	19	-70.8%
New Mexico	102	73	-28.4%	217	167	-23.0%
Oregon	104	46	-55.8%	213	90	-57.7%
Utah	53	13	-75.5%	106	29	-72.6%
Washington	131	56	-57.3%	279	113	-59.5%
<i>Regional Totals</i>	1,027	417	-59.4%	2,122	863	-59.3%
<i>National Totals</i>	6,913	3,535	-48.9%	13,721	7,356	-46.4%
PRODUCTION	February Production '08	February Production '09	% Change	Year-To-Date Production '08	Year-To-Date Production '09	% Change
Arizona	281	113	-59.8%	566	238	-58.0%
California	221	71	-67.9%	449	165	-63.3%
Idaho	69	24	-65.2%	178	44	-75.3%
Oregon	277	131	-52.7%	561	243	-56.7%
<i>Regional Totals</i>	848	339	-60.0%	1,754	690	-60.7%
<i>National Totals</i>	6,993	3,557	-49.1%	13,820	7,375	-46.6%
SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	20	121	85.8%	32	206	86.6%
California	19	201	91.4%	10	155	93.9%
Colorado	18	16	47.1%	*	*	*
Idaho	2	18	90.0%	3	41	93.2%
Montana	15	15	50.0%	*	*	*
Nevada	0	19	100.0%	*	*	*
New Mexico	49	118	70.7%	*	*	*
Oregon	6	84	93.3%	25	218	89.7%
Utah	2	27	93.1%	*	*	*
Washington	9	104	92.0%	*	*	*
<i>Regional Totals</i>	140	723	83.8%	70	620	89.9%
<i>National Totals</i>	3,066	4,290	58.3%	3,059	4,316	58.5%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through February 2009			Through February 2008	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	60	0.8	-39.4%	99	0.7
Middle Atlantic	198	2.7	-51.2%	406	3.0
East North Central	278	3.8	-54.0%	605	4.4
West North Central	217	2.9	-54.7%	479	3.5
South Atlantic	1,624	22.1	-51.3%	3,334	24.3
East South Central	1,496	20.3	-39.3%	2,463	18.0
West South Central	2,435	33.1	-39.4%	4,018	29.3
Mountain	465	6.3	-58.9%	1,132	8.3
Pacific	428	5.8	-59.0%	1,044	7.6