

Industry In Perspective – January 2009

Mountain/Pacific Top Ten

SHIPMENTS	January Shipments '08	January Shipments '09	% Change	Year-To-Date Shipments '08	Year-To-Date Shipments '09	% Change
Arizona	202	69	-65.8%	202	69	-65.8%
California	279	120	-57.0%	279	120	-57.0%
Colorado	71	14	-80.3%	71	14	-80.3%
Idaho	59	7	-88.1%	59	7	-88.1%
Montana	25	15	-40.0%	25	15	-40.0%
Nevada	34	10	-70.6%	34	10	-70.6%
New Mexico	115	94	-18.3%	115	94	-18.3%
Oregon	53	16	-69.8%	53	16	-69.8%
Utah	53	16	-69.8%	53	16	-69.8%
Washington	148	57	-61.5%	148	57	-61.5%
<i>Regional Totals</i>	1,039	418	-59.8%	1,039	418	-59.8%
<i>National Totals</i>	6,808	3,821	-43.9%	6,808	3,821	-43.9%

PRODUCTION	January Production '08	January Production '09	% Change	Year-To-Date Production '08	Year-To-Date Production '09	% Change
Arizona	285	125	-56.1%	285	125	-56.1%
California	228	94	-58.8%	228	94	-58.8%
Idaho	109	20	-81.7%	109	20	-81.7%
Oregon	284	112	-60.6%	284	112	-60.6%
<i>Regional Totals</i>	906	351	-61.3%	906	351	-61.3%
<i>National Totals</i>	6,827	3,818	-44.1%	6,827	3,818	-44.1%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	5	64	92.8%	15	110	88.0%
California	11	109	90.8%	6	88	93.6%
Colorado	6	8	57.1%	*	*	*
Idaho	2	5	71.4%	3	17	85.0%
Montana	7	8	53.3%	*	*	*
Nevada	0	10	100.0%	*	*	*
New Mexico	28	66	70.2%	*	*	*
Oregon	1	43	97.7%	5	107	95.5%
Utah	1	15	93.8%	*	*	*
Washington	2	55	96.5%	*	*	*
<i>Regional Totals</i>	63	383	85.9%	29	322	91.7%
<i>National Totals</i>	1,645	2,176	56.9%	1,630	2,188	57.3%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through January 2009			Through January 2008	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	28	0.7	-34.9%	43	0.6
Middle Atlantic	118	3.1	-27.6%	163	2.4
East North Central	120	3.1	-55.7%	271	4.0
West North Central	99	2.6	-55.4%	222	3.3
South Atlantic	781	20.4	-54.7%	1,725	25.3
East South Central	937	24.5	-23.8%	1,230	18.1
West South Central	1,197	31.3	-39.5%	1,978	29.1
Mountain	241	6.3	-58.4%	579	8.5
Pacific	221	5.8	-58.8%	536	7.9