

Industry In Perspective – December 2008

Mountain/Pacific Top Ten

SHIPMENTS	December Shipments '07	December Shipments '08	% Change	Year-To-Date Shipments '07	Year-To-Date Shipments '08	% Change
Arizona	194	89	-54.1%	3,281	2,139	-34.8%
California	223	148	-33.6%	4,769	2,856	-40.1%
Colorado	48	22	-54.2%	514	718	39.7%
Idaho	42	11	-73.8%	721	526	-27.0%
Montana	26	22	-15.4%	593	437	-26.3%
Nevada	24	14	-41.7%	502	350	-30.3%
New Mexico	91	65	-28.6%	1,621	1,419	-12.5%
Oregon	103	63	-38.8%	1,772	1,278	-27.9%
Utah	47	14	-70.2%	743	666	-10.4%
Washington	129	78	-39.5%	2,063	1,621	-21.4%
<i>Regional Totals</i>	927	526	-43.3%	16,579	12,010	-27.6%
<i>National Totals</i>	5,956	4,470	-24.9%	95,769	81,889	-14.5%

PRODUCTION	December Production '07	December Production '08	% Change	Year-To-Date Production '07	Year-To-Date Production '08	% Change
Arizona	241	147	-39.0%	4,332	3,080	-28.9%
California	190	112	-41.1%	3,897	2,395	-38.5%
Idaho	90	25	-72.2%	1,569	1,170	-25.4%
Oregon	255	155	-39.2%	4,246	3,225	-24.0%
<i>Regional Totals</i>	776	439	-43.4%	14,044	9,870	-29.7%
<i>National Totals</i>	5,821	4,414	-24.2%	95,752	81,907	-14.5%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	452	1,687	78.9%	662	2,418	78.5%
California	260	2,596	90.9%	203	2,192	91.5%
Colorado	344	374	52.1%	*	*	*
Idaho	77	449	85.4%	212	958	81.9%
Montana	149	288	65.9%	*	*	*
Nevada	38	312	89.1%	*	*	*
New Mexico	497	922	65.0%	*	*	*
Oregon	76	1,202	94.1%	225	3,000	93.0%
Utah	181	485	72.8%	*	*	*
Washington	117	1,504	92.8%	*	*	*
<i>Regional Totals</i>	2,191	9,819	81.8%	1,302	8,568	86.8%
<i>National Totals</i>	30,370	51,519	62.9%	30,384	51,523	62.9%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through December 2008			Through December 2007	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,255	1.5	-33.3%	1,881	2.0
Middle Atlantic	3,585	4.4	-27.7%	4,958	5.2
East North Central	4,464	5.5	-25.9%	6,028	6.3
West North Central	3,733	4.6	-12.6%	4,272	4.5
South Atlantic	17,536	21.4	-18.4%	21,479	22.4
East South Central	13,812	16.9	-11.8%	15,657	16.3
West South Central	23,528	28.7	3.4%	22,751	23.6
Mountain	6,754	8.2	-20.6%	8,506	8.9
Pacific	5,788	7.1	-33.3%	8,679	9.1