

# Industry In Perspective - November 2008

## Mountain/Pacific Top Ten

<b>SHIPMENTS</b>	<b>November Shipments '07</b>	<b>November Shipments '08</b>	<b>% Change</b>	<b>Year-To-Date Shipments '07</b>	<b>Year-To-Date Shipments '08</b>	<b>% Change</b>
Arizona	234	135	-42.3%	3,087	2,050	-33.6%
California	315	147	-53.3%	4,546	2,708	-40.4%
Colorado	50	24	-52.0%	466	696	49.4%
Idaho	63	31	-50.8%	679	515	-24.2%
Montana	46	24	-47.8%	567	415	-26.8%
Nevada	30	15	-50.0%	478	336	-29.7%
New Mexico	124	99	-20.2%	1,530	1,354	-11.5%
Oregon	140	81	-42.1%	1,669	1,215	-27.2%
Utah	68	23	-66.2%	696	652	-6.3%
Washington	174	95	-45.4%	1,934	1,543	-20.2%
<i>Regional Totals</i>	1,244	674	-45.8%	15,652	11,484	-26.6%
<i>National Totals</i>	7,612	4,980	-34.6%	89,813	77,419	-13.8%

  

<b>PRODUCTION</b>	<b>November Production '07</b>	<b>November Production '08</b>	<b>% Change</b>	<b>Year-To-Date Production '07</b>	<b>Year-To-Date Production '08</b>	<b>% Change</b>
Arizona	312	185	-40.7%	4,091	2,933	-28.3%
California	254	132	-48.0%	3,707	2,283	-38.4%
Idaho	136	49	-64.0%	1,479	1,145	-22.6%
Oregon	370	189	-48.9%	3,991	3,070	-23.1%
<i>Regional Totals</i>	1,072	555	-48.2%	13,268	9,431	-28.9%
<i>National Totals</i>	7,674	4,947	-35.5%	89,931	77,493	-13.8%

  

<b>SECTIONS</b>	<b>Single-Section Shipments</b>	<b>Multi-Section Shipments</b>	<b>% Multi-Section</b>	<b>Single-Section Production</b>	<b>Multi-Section Production</b>	<b>% Multi-Section</b>
Arizona	443	1,607	78.4%	643	2,290	78.1%
California	244	2,464	91.0%	190	2,093	91.7%
Colorado	337	359	51.6%	*	*	*
Idaho	73	442	85.8%	207	938	81.9%
Montana	139	276	66.5%	*	*	*
Nevada	37	299	89.0%	*	*	*
New Mexico	470	884	65.3%	*	*	*
Oregon	70	1,145	94.2%	209	2,861	93.2%
Utah	177	475	72.9%	*	*	*
Washington	110	1,433	92.9%	*	*	*
<i>Regional Totals</i>	2,100	9,384	81.7%	1,249	8,182	86.8%
<i>National Totals</i>	28,347	49,072	63.4%	28,378	49,115	63.4%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

\*States with less than three active manufacturers

<b>NATIONAL SHIPMENTS BY REGION</b>	<b>Through November 2008</b>			<b>Through November 2007</b>	
	<b>Shipments</b>	<b>Market Share</b>	<b>Percent Change</b>	<b>Shipments</b>	<b>Market Share</b>
New England	1,201	1.6	-32.3%	1,773	2.0
Middle Atlantic	3,426	4.4	-26.6%	4,668	5.2
East North Central	4,193	5.4	-26.6%	5,714	6.4
West North Central	3,532	4.6	-12.9%	4,054	4.5
South Atlantic	16,663	21.5	-17.5%	20,207	22.5
East South Central	12,840	16.6	-12.1%	14,600	16.3
West South Central	22,284	28.8	5.1%	21,206	23.6
Mountain	6,483	8.4	-19.0%	8,006	8.9
Pacific	5,499	7.1	-33.1%	8,223	9.2