

# Industry In Perspective – September 2008

## Mountain/Pacific Top Ten

<b>SHIPMENTS</b>	<b>September Shipments '07</b>	<b>September Shipments '08</b>	<b>% Change</b>	<b>Year-To-Date Shipments '07</b>	<b>Year-To-Date Shipments '08</b>	<b>% Change</b>
Arizona	242	170	-29.8%	2,609	1,738	-33.4%
California	348	221	-36.5%	3,843	2,352	-38.8%
Colorado	67	42	-37.3%	328	599	82.6%
Idaho	63	56	-11.1%	551	436	-20.9%
Montana	50	30	-40.0%	462	351	-24.0%
Nevada	45	18	-60.0%	407	290	-28.7%
New Mexico	144	124	-13.9%	1,253	1,134	-9.5%
Oregon	144	115	-20.1%	1,393	1,024	-26.5%
Utah	58	36	-37.9%	561	576	2.7%
Washington	160	127	-20.6%	1,567	1,290	-17.7%
<i>Regional Totals</i>	1,321	939	-28.9%	12,974	9,790	-24.5%
<i>National Totals</i>	7,906	6,927	-12.4%	72,845	65,404	-10.2%

  

<b>PRODUCTION</b>	<b>September Production '07</b>	<b>September Production '08</b>	<b>% Change</b>	<b>Year-To-Date Production '07</b>	<b>Year-To-Date Production '08</b>	<b>% Change</b>
Arizona	308	247	-19.8%	3,435	2,499	-27.2%
California	285	164	-42.5%	3,121	1,979	-36.6%
Idaho	138	95	-31.2%	1,212	981	-19.1%
Oregon	343	277	-19.2%	3,244	2,592	-20.1%
<i>Regional Totals</i>	1,074	783	-27.1%	11,012	8,051	-26.9%
<i>National Totals</i>	7,920	6,978	-11.9%	72,859	65,527	-10.1%

  

<b>SECTIONS</b>	<b>Single-Section Shipments</b>	<b>Multi-Section Shipments</b>	<b>% Multi-Section</b>	<b>Single-Section Production</b>	<b>Multi-Section Production</b>	<b>% Multi-Section</b>
Arizona	366	1,372	78.9%	543	1,956	78.3%
California	204	2,148	91.3%	159	1,820	92.0%
Colorado	288	311	51.9%	*	*	*
Idaho	55	381	87.4%	157	824	84.0%
Montana	109	242	68.9%	*	*	*
Nevada	31	259	89.3%	*	*	*
New Mexico	388	746	65.8%	*	*	*
Oregon	56	968	94.5%	177	2,415	93.2%
Utah	165	411	71.4%	*	*	*
Washington	89	1,201	93.1%	*	*	*
<i>Regional Totals</i>	1,751	8,039	82.1%	1,036	7,015	87.1%
<i>National Totals</i>	23,578	41,826	64.0%	23,608	41,919	64.0%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

\*States with less than three active manufacturers

<b>NATIONAL SHIPMENTS BY REGION</b>	<b>Through September 2008</b>			<b>Through September 2007</b>	
	<b>Shipments</b>	<b>Market Share</b>	<b>Percent Change</b>	<b>Shipments</b>	<b>Market Share</b>
New England	953	1.5	-31.7%	1,396	1.9
Middle Atlantic	2,834	4.3	-25.0%	3,778	5.2
East North Central	3,368	5.1	-28.7%	4,721	6.5
West North Central	2,950	4.5	-10.7%	3,305	4.5
South Atlantic	14,296	21.9	-13.3%	16,490	22.6
East South Central	11,080	16.9	-4.6%	11,616	15.9
West South Central	18,800	28.7	11.0%	16,937	23.3
Mountain	5,486	8.4	-16.9%	6,600	9.1
Pacific	4,693	7.2	-31.6%	6,866	9.4