

Industry In Perspective – August 2008

Mountain/Pacific Top Ten

SHIPMENTS	August Shipments '07	August Shipments '08	% Change	Year-To-Date Shipments '07	Year-To-Date Shipments '08	% Change
Arizona	294	210	-28.6%	2,367	1,568	-33.8%
California	458	253	-44.8%	3,495	2,131	-39.0%
Colorado	44	53	20.5%	261	557	113.4%
Idaho	86	50	-41.9%	488	380	-22.1%
Montana	53	39	-26.4%	412	321	-22.1%
Nevada	42	24	-42.9%	362	272	-24.9%
New Mexico	160	109	-31.9%	1,109	1,010	-8.9%
Oregon	194	132	-32.0%	1,249	909	-27.2%
Utah	63	71	12.7%	503	540	7.4%
Washington	210	144	-31.4%	1,407	1,163	-17.3%
<i>Regional Totals</i>	1,604	1,085	-32.4%	11,653	8,851	-24.0%
<i>National Totals</i>	9,734	7,365	-24.3%	64,939	58,477	-10.0%

PRODUCTION	August Production '07	August Production '08	% Change	Year-To-Date Production '07	Year-To-Date Production '08	% Change
Arizona	397	273	-31.2%	3,127	2,252	-28.0%
California	377	205	-45.6%	2,836	1,815	-36.0%
Idaho	138	134	-2.9%	1,074	886	-17.5%
Oregon	430	300	-30.2%	2,901	2,315	-20.2%
<i>Regional Totals</i>	1,342	912	-32.0%	9,938	7,268	-26.9%
<i>National Totals</i>	9,705	7,445	-23.3%	64,939	58,549	-9.8%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	320	1,248	79.6%	475	1,777	78.9%
California	175	1,956	91.8%	146	1,669	92.0%
Colorado	262	295	53.0%	*	*	*
Idaho	50	330	86.8%	142	744	84.0%
Montana	95	226	70.4%	*	*	*
Nevada	30	242	89.0%	*	*	*
New Mexico	349	661	65.4%	*	*	*
Oregon	51	858	94.4%	161	2,154	93.0%
Utah	160	380	70.4%	*	*	*
Washington	82	1,081	92.9%	*	*	*
<i>Regional Totals</i>	1,574	7,277	82.2%	924	6,344	87.3%
<i>National Totals</i>	21,024	37,453	64.0%	21,057	37,492	64.0%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through August 2008			Through August 2007	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	823	1.4	-32.9%	1,227	1.9
Middle Atlantic	2,481	4.2	-25.7%	3,337	5.1
East North Central	2,906	5.0	-29.6%	4,127	6.4
West North Central	2,523	4.3	-14.0%	2,934	4.5
South Atlantic	12,924	22.1	-12.9%	14,835	22.8
East South Central	10,004	17.1	-2.5%	10,256	15.8
West South Central	16,819	28.8	11.6%	15,070	23.2
Mountain	4,965	8.5	-15.7%	5,888	9.1
Pacific	4,221	7.2	-32.0%	6,207	9.6