

Industry In Perspective – May 2008

Mountain/Pacific Top Ten

SHIPMENTS	May Shipments '07	May Shipments '08	% Change	Year-To-Date Shipments '07	Year-To-Date Shipments '08	% Change
Arizona	302	195	-35.4%	1,505	1,001	-33.5%
California	449	268	-40.3%	2,219	1,353	-39.0%
Colorado	30	77	156.7%	119	330	177.3%
Idaho	72	41	-43.1%	281	214	-23.8%
Montana	57	49	-14.0%	243	200	-17.7%
Nevada	49	35	-28.6%	240	175	-27.1%
New Mexico	177	141	-20.3%	650	640	-1.5%
Oregon	177	162	-8.5%	743	560	-24.6%
Utah	90	85	-5.6%	320	306	-4.4%
Washington	173	133	-23.1%	823	704	-14.5%
<i>Regional Totals</i>	1,576	1,186	-24.7%	7,143	5,483	-23.2%
<i>National Totals</i>	9,180	7,779	-15.3%	38,549	36,595	-5.1%

PRODUCTION	May Production '07	May Production '08	% Change	Year-To-Date Production '07	Year-To-Date Production '08	% Change
Arizona	400	304	-24.0%	1,974	1,479	-25.1%
California	370	240	-35.1%	1,785	1,146	-35.8%
Idaho	162	119	-26.5%	671	482	-28.2%
Oregon	376	330	-12.2%	1,739	1,421	-18.3%
Washington	*	*	*	*	*	*
<i>Regional Totals</i>	1,308	993	-24.1%	6,169	4,528	-26.6%
<i>National Totals</i>	9,086	7,761	-14.6%	38,540	36,647	-4.9%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	206	795	79.4%	342	1,137	76.9%
California	109	1,244	91.9%	88	1,058	92.3%
Colorado	143	187	56.7%	*	*	*
Idaho	37	177	82.7%	71	411	85.3%
Montana	63	137	68.5%	*	*	*
Nevada	23	152	86.9%	*	*	*
New Mexico	233	407	63.6%	*	*	*
Oregon	27	533	95.2%	93	1,328	93.5%
Utah	98	208	68.0%	*	*	*
Washington	49	655	93.0%	*	*	*
<i>Regional Totals</i>	988	4,495	82.0%	594	3,934	86.9%
<i>National Totals</i>	13,410	23,185	63.4%	13,435	23,212	63.3%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through May 2008			Through May 2007	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	406	1.1	-31.5%	593	1.5
Middle Atlantic	1,427	3.9	-22.1%	1,831	4.7
East North Central	1,634	4.5	-28.6%	2,288	5.9
West North Central	1,438	3.9	-9.6%	1,591	4.1
South Atlantic	8,437	23.1	-6.5%	9,019	23.4
East South Central	6,492	17.7	7.7%	6,027	15.6
West South Central	10,526	28.8	17.5%	8,956	23.2
Mountain	3,041	8.3	-15.3%	3,592	9.3
Pacific	2,630	7.2	-31.1%	3,819	9.9