

Industry In Perspective - April 2008

Mountain/Pacific Top Ten

SHIPMENTS	April Shipments '07	April Shipments '08	% Change	Year-To-Date Shipments '07	Year-To-Date Shipments '08	% Change
Arizona	269	214	-20.4%	1,203	806	-33.0%
California	448	291	-35.0%	1,770	1,085	-38.7%
Colorado	21	80	281.0%	89	253	184.3%
Idaho	69	41	-40.6%	209	173	-17.2%
Montana	66	46	-30.3%	186	151	-18.8%
Nevada	40	43	7.5%	191	140	-26.7%
New Mexico	132	169	28.0%	473	499	5.5%
Oregon	137	97	-29.2%	566	398	-29.7%
Utah	62	60	-3.2%	230	221	-3.9%
Washington	166	162	-2.4%	650	571	-12.2%
<i>Regional Totals</i>	1,410	1,203	-14.7%	5,567	4,297	-22.8%
<i>National Totals</i>	7,944	8,053	1.4%	29,369	28,816	-1.9%

PRODUCTION	April Production '07	April Production '08	% Change	Year-To-Date Production '07	Year-To-Date Production '08	% Change
Arizona	354	319	-9.9%	1,574	1,175	-25.3%
California	368	245	-33.4%	1,415	906	-36.0%
Idaho	146	109	-25.3%	509	363	-28.7%
Oregon	336	284	-15.5%	1,363	1,091	-20.0%
Washington	*	*	*	*	*	*
<i>Regional Totals</i>	1,204	957	-20.5%	4,861	3,535	-27.3%
<i>National Totals</i>	7,949	8,052	1.3%	29,454	28,886	-1.9%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	159	647	80.3%	265	910	77.4%
California	85	1,000	92.2%	66	840	92.7%
Colorado	111	142	56.1%	*	*	*
Idaho	26	147	85.0%	42	321	88.4%
Montana	47	104	68.9%	*	*	*
Nevada	19	121	86.4%	*	*	*
New Mexico	198	301	60.3%	*	*	*
Oregon	17	381	95.7%	64	1,027	94.1%
Utah	56	165	74.7%	*	*	*
Washington	37	534	93.5%	*	*	*
<i>Regional Totals</i>	755	3,542	82.4%	437	3,098	87.6%
<i>National Totals</i>	10,604	18,212	63.2%	10,612	18,274	63.3%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through April 2008			Through April 2007	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	268	0.9	-35.1%	413	1.4
Middle Atlantic	1,086	3.8	-16.8%	1,306	4.4
East North Central	1,262	4.4	-21.4%	1,605	5.5
West North Central	1,095	3.8	-2.3%	1,121	3.8
South Atlantic	6,758	23.5	-3.0%	6,966	23.7
East South Central	5,191	18.0	10.3%	4,705	16.0
West South Central	8,280	28.7	21.8%	6,796	23.1
Mountain	2,380	8.3	-14.1%	2,770	9.4
Pacific	2,063	7.2	-31.6%	3,017	10.3