

Industry In Perspective - November 2007

Mountain/Pacific Top Ten

SHIPMENTS	November Shipments '06	November Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	355	234	-34.1%	5,209	3,087	-40.7%
California	486	315	-35.2%	7,871	4,546	-42.2%
Colorado	30	50	66.7%	408	466	14.2%
Idaho	63	63	0.0%	806	679	-15.8%
Montana	45	46	2.2%	583	567	-2.7%
Nevada	53	30	-43.4%	926	478	-48.4%
New Mexico	142	124	-12.7%	1,488	1,530	2.8%
Oregon	150	140	-6.7%	2,108	1,669	-20.8%
Utah	73	68	-6.8%	792	696	-12.1%
Washington	218	174	-20.2%	2,507	1,934	-22.9%
<i>Regional Totals</i>	1,615	1,244	-23.0%	22,698	15,652	-31.0%
<i>National Totals</i>	8,054	7,612	-5.5%	111,112	89,813	-19.2%

PRODUCTION	November Production '06	November Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	461	312	-32.3%	6,939	4,091	-41.0%
California	386	254	-34.2%	6,131	3,707	-39.5%
Idaho	139	136	-2.2%	1,911	1,479	-22.6%
Oregon	419	370	-11.7%	5,285	3,991	-24.5%
Washington	*	*	*	*	*	*
<i>Regional Totals</i>	1,405	1,072	-23.7%	20,266	13,268	-34.5%
<i>National Totals</i>	8,013	7,674	-4.2%	111,102	89,931	-19.1%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	362	2,725	88.3%	450	3,641	89.0%
California	329	4,217	92.8%	275	3,432	92.6%
Colorado	198	268	57.5%	*	*	*
Idaho	68	611	90.0%	162	1,317	89.0%
Montana	196	371	65.4%	*	*	*
Nevada	37	441	92.3%	*	*	*
New Mexico	503	1,027	67.1%	*	*	*
Oregon	62	1,607	96.3%	181	3,810	95.5%
Utah	92	604	86.8%	*	*	*
Washington	76	1,858	96.1%	*	*	*
<i>Regional Totals</i>	1,923	13,729	87.7%	1,068	12,200	92.0%
<i>National Totals</i>	28,526	61,287	68.2%	28,594	61,337	68.2%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through November 2007			Through November 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,773	2.0	-19.2%	2,193	2.0
Middle Atlantic	4,668	5.2	-14.5%	5,461	4.9
East North Central	5,714	6.4	-26.4%	7,765	7.0
West North Central	4,054	4.5	-14.9%	4,764	4.3
South Atlantic	20,207	22.5	-24.5%	26,756	24.1
East South Central	14,600	16.3	-10.8%	16,373	14.7
West South Central	21,206	23.6	-5.8%	22,501	20.3
Mountain	8,006	8.9	-25.8%	10,785	9.7
Pacific	8,223	9.2	-34.4%	12,534	11.3