

Industry In Perspective – August 2007

Mountain/Pacific Top Ten

SHIPMENTS	August Shipments '06	August Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	455	294	-35.4%	4,097	2,367	-42.2%
California	716	458	-36.0%	6,140	3,495	-43.1%
Colorado	27	44	63.0%	296	261	-11.8%
Idaho	95	86	-9.5%	599	488	-18.5%
Montana	62	53	-14.5%	443	412	-7.0%
Nevada	78	42	-46.2%	724	362	-50.0%
New Mexico	156	160	2.6%	1,070	1,109	3.6%
Oregon	204	194	-4.9%	1,592	1,249	-21.5%
Utah	97	63	-35.1%	560	503	-10.2%
Washington	250	210	-16.0%	1,830	1,407	-23.1%
<i>Regional Totals</i>	2,140	1,604	-25.0%	17,351	11,653	-32.8%
<i>National Totals</i>	10,762	9,734	-9.6%	84,551	64,939	-23.2%

PRODUCTION	August Production '06	August Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	654	397	-39.3%	5,467	3,127	-42.8%
California	573	377	-34.2%	4,743	2,836	-40.2%
Idaho	173	138	-20.2%	1,452	1,074	-26.0%
Oregon	536	430	-19.8%	3,943	2,901	-26.4%
Washington	*	*	*	*	*	*
<i>Regional Totals</i>	1,936	1,342	-30.7%	15,605	9,938	-36.3%
<i>National Totals</i>	10,818	9,705	-10.3%	84,549	64,939	-23.2%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	277	2,090	88.3%	341	2,786	89.1%
California	273	3,222	92.2%	224	2,612	92.1%
Colorado	118	143	54.8%	*	*	*
Idaho	43	445	91.2%	111	963	89.7%
Montana	148	264	64.1%	*	*	*
Nevada	29	333	92.0%	*	*	*
New Mexico	385	724	65.3%	*	*	*
Oregon	46	1,203	96.3%	129	2,772	95.6%
Utah	62	441	87.7%	*	*	*
Washington	216	170	44.0%	*	*	*
<i>Regional Totals</i>	1,597	9,035	85.0%	805	9,133	91.9%
<i>National Totals</i>	20,181	44,758	68.9%	20,182	44,757	68.9%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through August 2007			Through August 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,227	1.9	-22.6%	1,586	1.9
Middle Atlantic	3,337	5.1	-14.9%	3,919	4.6
East North Central	4,127	6.4	-30.6%	5,944	7.0
West North Central	2,934	4.5	-18.2%	3,587	4.2
South Atlantic	14,835	22.8	-28.5%	20,738	24.5
East South Central	10,256	15.8	-17.4%	12,418	14.7
West South Central	15,070	23.2	-12.2%	17,156	20.3
Mountain	5,888	9.1	-28.4%	8,218	9.7
Pacific	6,207	9.6	-35.4%	9,601	11.4