

Industry In Perspective – July 2007

Mountain/Pacific Top Ten

SHIPMENTS	July Shipments '06	July Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	371	251	-32.3%	3,642	2,073	-43.1%
California	597	390	-34.7%	5,424	3,037	-44.0%
Colorado	24	29	20.8%	269	217	-19.3%
Idaho	69	55	-20.3%	504	402	-20.2%
Montana	51	54	5.9%	381	359	-5.8%
Nevada	58	29	-50.0%	646	320	-50.5%
New Mexico	113	107	-5.3%	914	949	3.8%
Oregon	180	151	-16.1%	1,388	1,055	-24.0%
Utah	50	40	-20.0%	463	440	-5.0%
Washington	201	172	-14.4%	1,580	1,197	-24.2%
<i>Regional Totals</i>	1,714	1,278	-25.4%	15,211	10,049	-33.9%
<i>National Totals</i>	8,033	7,554	-6.0%	73,789	55,205	-25.2%

PRODUCTION	July Production '06	July Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	500	336	-32.8%	4,813	2,730	-43.3%
California	464	317	-31.7%	4,170	2,459	-41.0%
Idaho	141	102	-27.7%	1,279	936	-26.8%
Oregon	424	346	-18.4%	3,407	2,471	-27.5%
Washington	*	*	*	*	*	*
<i>Regional Totals</i>	1,529	1,101	-28.0%	13,669	8,596	-37.1%
<i>National Totals</i>	8,030	7,612	-5.2%	73,731	55,234	-25.1%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	239	1,834	88.5%	293	2,437	89.3%
California	234	2,803	92.3%	195	2,264	92.1%
Colorado	102	115	53.0%	*	*	*
Idaho	37	365	90.8%	99	837	89.4%
Montana	129	230	64.1%	*	*	*
Nevada	27	293	91.6%	*	*	*
New Mexico	338	611	64.4%	*	*	*
Oregon	42	1,013	96.0%	116	2,355	95.3%
Utah	59	381	86.6%	*	*	*
Washington	51	1,146	95.7%	*	*	*
<i>Regional Totals</i>	1,258	8,791	87.5%	703	7,893	91.8%
<i>National Totals</i>	17,054	38,151	69.1%	17,074	38,160	69.1%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through July 2007			Through July 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,017	1.8	-24.2%	1,341	1.8
Middle Atlantic	2,773	5.0	-16.5%	3,322	4.5
East North Central	3,505	6.3	-31.6%	5,124	6.9
West North Central	2,452	4.4	-20.4%	3,079	4.2
South Atlantic	12,697	23.0	-30.4%	18,236	24.7
East South Central	8,546	15.5	-21.8%	10,927	14.8
West South Central	12,836	23.3	-14.0%	14,934	20.2
Mountain	5,095	9.2	-29.0%	7,175	9.7
Pacific	5,333	9.7	-36.7%	8,424	11.4