

Industry In Perspective – May 2007

Mountain/Pacific Top Ten

SHIPMENTS	May Shipments '06	May Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	551	302	-45.2%	2,765	1,505	-45.6%
California	772	449	-41.8%	4,046	2,219	-45.2%
Colorado	61	30	-50.8%	209	119	-43.1%
Idaho	71	72	1.4%	344	281	-18.3%
Montana	41	57	39.0%	269	243	-9.7%
Nevada	108	49	-54.6%	515	240	-53.4%
New Mexico	138	177	28.3%	637	650	2.0%
Oregon	210	177	-15.7%	992	743	-25.1%
Utah	68	90	32.4%	336	320	-4.8%
Washington	230	173	-24.8%	1,131	823	-27.2%
<i>Regional Totals</i>	2,250	1,576	-30.0%	11,244	7,143	-36.5%
<i>National Totals</i>	10,977	9,180	-16.4%	54,761	38,549	-29.6%

PRODUCTION	May Production '06	May Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	741	400	-46.0%	3,643	1,974	-45.8%
California	580	370	-36.2%	3,106	1,785	-42.5%
Idaho	194	162	-16.5%	944	671	-28.9%
Oregon	503	376	-25.2%	2,446	1,739	-28.9%
Washington	*	*	*	*	*	*
<i>Regional Totals</i>	2,018	1,308	-35.2%	10,139	6,169	-39.2%
<i>National Totals</i>	11,089	9,086	-18.1%	54,754	38,540	-29.6%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	174	1,331	88.4%	207	1,767	89.5%
California	181	2,038	91.8%	159	1,626	91.1%
Colorado	47	72	60.5%	*	*	*
Idaho	28	253	90.0%	65	606	90.3%
Montana	80	163	67.1%	*	*	*
Nevada	20	220	91.7%	*	*	*
New Mexico	207	443	68.2%	*	*	*
Oregon	22	721	97.0%	73	1,666	95.8%
Utah	35	285	89.1%	*	*	*
Washington	37	786	95.5%	*	*	*
<i>Regional Totals</i>	831	6,312	88.4%	504	5,665	91.8%
<i>National Totals</i>	11,725	26,824	69.6%	11,718	26,822	69.6%

Data Source: Manufactured Housing Institute (MHI), National conference of States on Building Codes & Standards (NCSBCS)

*States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through May 2007			Through May 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	593	1.5	-33.1%	886	1.6
Middle Atlantic	1,831	4.7	-22.0%	2,347	4.3
East North Central	2,288	5.9	-37.1%	3,639	6.6
West North Central	1,591	4.1	-28.6%	2,227	4.1
South Atlantic	9,019	23.4	-34.8%	13,843	25.3
East South Central	6,027	15.6	-26.9%	8,243	15.1
West South Central	8,956	23.2	-20.1%	11,204	20.5
Mountain	3,592	9.3	-32.5%	5,322	9.7
Pacific	3,819	9.9	-38.3%	6,191	11.3