

INDUSTRY IN PERSPECTIVE – APRIL 2007

MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	April Shipments '06	April Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	441	269	-39.0%	2,214	1,203	-45.7%
California	738	448	-39.3%	3,274	1,770	-45.9%
Colorado	29	21	-27.6%	148	89	-39.9%
Idaho	84	69	-17.9%	273	209	-23.4%
Montana	67	66	-1.5%	228	186	-18.4%
Nevada	79	40	-49.4%	407	191	-53.1%
New Mexico	125	132	5.6%	499	473	-5.2%
Oregon	200	137	-31.5%	782	566	-27.6%
Utah	68	62	-8.8%	268	230	-14.2%
Washington	225	166	-26.2%	901	650	-27.9%
Regional Totals	2,056	1,410	-31.4%	8,994	5,567	-38.1%
National Totals	10,037	7,944	-20.9%	43,784	29,369	-32.9%

PRODUCTION	April Production '06	April Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	602	354	-41.2%	2,902	1,574	-45.8%
California	583	368	-36.9%	2,526	1,415	-44.0%
Idaho	196	146	-25.5%	750	509	-32.1%
Oregon	463	336	-27.4%	1,943	1,363	-29.9%
Washington	--	--	*	--	--	*
Regional Totals	1,844	1,204	-34.7%	8,121	4,861	-40.1%
National Totals	9,934	7,949	-20.0%	43,665	29,454	-32.5%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	143	1,060	88.1%	172	1,402	89.1%
California	146	1,624	91.8%	127	1,288	91.0%
Colorado	32	57	64.0%	*	*	*
Idaho	20	189	90.4%	45	464	91.2%
Montana	55	131	70.4%	*	*	*
Nevada	15	176	92.1%	*	*	*
New Mexico	134	339	71.7%	*	*	*
Oregon	18	548	96.8%	58	1,305	95.7%
Utah	22	208	90.4%	*	*	*
Washington	31	619	95.2%	*	*	*
Regional Totals	616	4,951	88.9%	402	4,459	91.7%
National Totals	8,911	20,458	69.7%	8,930	20,524	69.7%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through April 2007			Through April 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	413	1.4	-36.4%	649	1.5
Middle Atlantic	1,306	4.4	-27.8%	1,809	4.1
East North Central	1,605	5.5	-43.1%	2,819	6.4
West North Central	1,121	3.8	-36.0%	1,751	4.0
South Atlantic	6,966	23.7	-37.4%	11,132	25.4
East South Central	4,705	16.0	-29.3%	6,651	15.2
West South Central	6,796	23.1	-24.6%	9,016	20.6
Mountain	2,770	9.4	-34.4%	4,224	9.6
Pacific	3,017	10.3	-39.3%	4,970	11.4