

INDUSTRY IN PERSPECTIVE – FEBRUARY 2007

MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	February Shipments '06	February Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	578	278	-51.9%	632	617	-2.4%
California	800	427	-46.6%	865	862	-0.3%
Colorado	40	18	-55.0%	40	46	15.0%
Idaho	59	39	-33.9%	82	87	6.1%
Montana	54	39	-27.8%	74	65	-12.2%
Nevada	100	49	-51.0%	104	96	-7.7%
New Mexico	113	112	-0.9%	199	206	3.5%
Oregon	174	121	-30.5%	266	261	-1.9%
Utah	65	40	-38.5%	102	105	2.9%
Washington	205	147	-28.3%	306	306	0.0%
Regional Totals	2,188	1,270	-42.0%	2,670	2,651	-0.7%
National Totals	10,151	6,359	-37.4%	15,696	13,159	-16.2%

PRODUCTION	February Production '06	February Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	742	374	-49.6%	1,488	815	-45.2%
California	606	317	-47.7%	1,234	662	-46.4%
Idaho	171	111	-35.1%	345	224	-35.1%
Oregon	473	299	-36.8%	990	645	-34.8%
Washington	--	--	*	--	--	*
Regional Totals	1,992	1,101	-44.7%	4,057	2,346	-42.2%
National Totals	10,395	6,605	-36.5%	21,956	13,593	-38.1%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	70	547	88.7%	85	730	89.6%
California	69	793	92.0%	60	602	90.9%
Colorado	19	27	58.7%	*	*	*
Idaho	11	76	87.4%	18	206	92.0%
Montana	13	52	80.0%	*	*	*
Nevada	7	89	92.7%	*	*	*
New Mexico	55	151	73.3%	*	*	*
Oregon	5	256	98.1%	18	627	97.2%
Utah	7	98	93.3%	*	*	*
Washington	14	292	95.4%	*	*	*
Regional Totals	270	2,381	89.8%	181	2,165	92.3%
National Totals	3,995	9,164	69.6%	4,031	9,036	69.2%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through February 2007			Through February 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	181	1.3	-10.8%	203	1.3
Middle Atlantic	543	4.0	-8.1%	591	3.7
East North Central	706	5.3	-6.5%	755	4.7
West North Central	444	3.3	-23.1%	577	3.6
South Atlantic	3,376	25.1	-14.1%	3,931	24.5
East South Central	2,125	15.8	-23.0%	2,760	17.2
West South Central	3,046	22.7	-26.5%	4,144	25.9
Mountain	1,298	9.7	0.2%	1,296	8.1
Pacific	1,440	10.7	0.1%	1,439	9.0