

# INDUSTRY IN PERSPECTIVE - JANUARY 2007

## MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	January Shipments '06	January Shipments '07	% Change	Year-To-Date Shipments '06	Year-To-Date Shipments '07	% Change
Arizona	579	339	-41.5%	579	339	-41.5%
California	837	435	-48.0%	837	435	-48.0%
Colorado	34	28	-17.6%	34	28	-17.6%
Idaho	52	48	-7.7%	52	48	-7.7%
Montana	47	26	-44.7%	47	26	-44.7%
Nevada	113	47	-58.4%	113	47	-58.4%
New Mexico	126	94	-25.4%	126	94	-25.4%
Oregon	185	140	-24.3%	185	140	-24.3%
Utah	69	65	-5.8%	69	65	-5.8%
Washington	243	159	-34.6%	243	159	-34.6%
Regional Totals	2,285	1,381	-39.6%	2,285	1,381	-39.6%
National Totals	11,462	6,800	-40.7%	11,462	6,800	-40.7%

  

PRODUCTION	January Production '06	January Production '07	% Change	Year-To-Date Production '06	Year-To-Date Production '07	% Change
Arizona	746	441	-40.9%	746	441	-40.9%
California	628	345	-45.1%	628	345	-45.1%
Idaho	174	113	-35.1%	174	113	-35.1%
Oregon	517	346	-33.1%	517	346	-33.1%
Washington	--	--	*	--	--	*
Regional Totals	2,065	1,245	-39.7%	2,065	1,245	-39.7%
National Totals	11,561	6,988	-39.6%	11,561	6,988	-39.6%

  

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	41	298	87.9%	51	390	88.4%
California	42	393	90.3%	35	310	89.9%
Colorado	12	16	57.1%	*	*	*
Idaho	6	42	87.5%	10	103	91.2%
Montana	7	19	73.1%	*	*	*
Nevada	2	45	95.7%	*	*	*
New Mexico	21	73	77.7%	*	*	*
Oregon	4	136	97.1%	12	334	96.5%
Utah	4	61	93.8%	*	*	*
Washington	9	150	94.3%	*	*	*
Regional Totals	148	1,233	89.3%	108	1,137	91.3%
National Totals	2,031	4,769	70.1%	2,048	4,667	69.5%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

\* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through January 2007			Through January 2006	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	117	1.7	-22.0%	150	1.3
Middle Atlantic	288	4.2	-35.4%	446	3.8
East North Central	306	4.4	-49.8%	609	5.2
West North Central	235	3.4	-45.6%	432	3.7
South Atlantic	1,837	26.7	-39.2%	3,022	25.9
East South Central	1,089	15.8	-41.5%	1,861	15.9
West South Central	1,513	22.0	-42.6%	2,637	22.6
Mountain	678	9.9	-34.7%	1,039	8.9
Pacific	737	10.7	-41.8%	1,266	10.8