

INDUSTRY IN PERSPECTIVE - DECEMBER 2006

MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	December Shipments '05	December Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	518	309	-40.3%	6,056	5,518	-8.9%
California	700	410	-41.4%	10,783	8,281	-23.2%
Colorado	29	42	44.8%	928	450	-51.5%
Idaho	48	43	-10.4%	798	849	6.4%
Montana	43	28	-34.9%	641	611	-4.7%
Nevada	111	53	-52.3%	1,342	979	-27.0%
New Mexico	135	106	-21.5%	1,495	1,594	6.6%
Oregon	164	122	-25.6%	2,495	2,230	-10.6%
Utah	81	66	-18.5%	941	858	-8.8%
Washington	195	146	-25.1%	2,723	2,653	-2.6%
Regional Totals	2,024	1,325	-34.5%	28,202	24,023	-14.8%
National Totals	12,159	6,193	-49.1%	142,897	115,325	-19.3%

PRODUCTION	December Production '05	December Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	647	377	-41.7%	8,219	7,316	-11.0%
California	552	326	-40.9%	8,019	6,457	-19.5%
Idaho	180	124	-31.1%	2,506	2,035	-18.8%
Oregon	420	330	-21.4%	6,196	5,615	-9.4%
Washington	--	--	*	--	--	*
Regional Totals	1,799	1,157	-35.7%	24,940	21,423	-14.1%
National Totals	12,374	6,271	-49.3%	146,860	117,364	-20.1%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	435	5,083	92.1%	550	6,766	92.5%
California	486	7,795	94.1%	363	6,094	94.4%
Colorado	153	297	66.0%	*	*	*
Idaho	44	805	94.8%	114	1,921	94.4%
Montana	135	476	77.9%	*	*	*
Nevada	48	931	95.1%	*	*	*
New Mexico	390	1,204	75.5%	*	*	*
Oregon	74	2,156	96.7%	231	5,384	95.9%
Utah	60	798	93.0%	*	*	*
Washington	77	2,576	97.1%	*	*	*
Regional Totals	1,902	22,121	92.1%	1,258	20,165	94.1%
National Totals	32,377	82,948	71.9%	32,046	80,416	71.5%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through December 2006			Through December 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	2,305	2.0	-21.6%	2,941	2.0
Middle Atlantic	5,768	4.9	-15.7%	6,841	4.7
East North Central	8,097	6.9	-24.1%	10,671	7.3
West North Central	4,993	4.2	-20.9%	6,310	4.3
South Atlantic	28,326	24.1	-25.5%	38,043	25.9
East South Central	17,290	14.7	-11.2%	19,471	13.3
West South Central	23,851	20.3	20.4%	29,961	20.4
Mountain	11,480	9.8	-9.0%	12,621	8.6
Pacific	13,215	11.2	-17.6%	16,038	10.9