

INDUSTRY IN PERSPECTIVE – NOVEMBER 2006

MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	November Shipments '05	November Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	536	355	-33.8%	5,538	5,209	-5.9%
California	875	486	-44.5%	10,083	7,871	-21.9%
Colorado	46	30	-34.8%	899	408	-54.6%
Idaho	63	63	0.0%	750	806	7.5%
Montana	59	45	-23.7%	598	583	-2.5%
Nevada	120	53	-55.8%	1,231	926	-24.8%
New Mexico	125	142	13.6%	1,360	1,488	9.4%
Oregon	245	150	-38.8%	2,331	2,108	-9.6%
Utah	83	73	-12.0%	860	792	-7.9%
Washington	256	218	-14.8%	2,528	2,507	0.8%
Regional Totals	2,408	1,615	-32.9%	26,178	22,698	-13.3%
National Totals	15,550	7,808	-49.8%	130,738	109,132	-16.5%

PRODUCTION	November Production '05	November Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	708	461	-34.9%	7,572	6,939	-8.4%
California	662	386	-41.7%	7,467	6,131	-17.9%
Idaho	220	139	-36.8%	2,326	1,911	-17.8%
Oregon	582	419	-28.0%	5,776	5,285	-8.5%
Washington	--	--	*	--	--	*
Regional Totals	2,172	1,405	-35.3%	23,141	20,266	-12.4%
National Totals	17,388	8,013	-53.9%	134,486	111,093	-17.4%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	395	4,814	92.4%	503	6,436	92.8%
California	456	7,415	94.2%	333	5,798	94.6%
Colorado	126	282	69.1%	*	*	*
Idaho	41	765	94.9%	111	1,800	94.2%
Montana	126	457	78.4%	*	*	*
Nevada	44	882	95.2%	*	*	*
New Mexico	367	1,121	75.3%	*	*	*
Oregon	72	2,036	96.6%	220	5,065	95.8%
Utah	58	734	92.7%	*	*	*
Washington	72	2,435	97.1%	*	*	*
Regional Totals	1,757	20,941	92.3%	1,167	19,099	94.2%
National Totals	30,590	78,542	72.0%	30,285	76,183	71.6%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through November 2006			Through November 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	2,193	2.0	-20.5%	2,757	2.1
Middle Atlantic	5,461	4.9	-14.7%	6,405	4.8
East North Central	7,765	7.0	-22.7%	10,042	7.6
West North Central	4,764	4.3	-20.0%	5,957	4.5
South Atlantic	26,756	24.1	-24.0%	35,215	26.5
East South Central	16,373	14.7	-9.3%	18,046	13.6
West South Central	22,501	20.3	-12.5%	25,708	19.4
Mountain	10,785	9.7	-7.3%	11,631	8.8
Pacific	12,534	11.3	-16.3%	14,977	11.3