

INDUSTRY IN PERSPECTIVE – OCTOBER 2006

MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	October Shipments '05	October Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	542	393	-27.5%	5,002	4,854	-3.0%
California	889	598	-32.7%	9,208	7,385	-19.8%
Colorado	49	37	-24.5%	853	378	-55.7%
Idaho	71	83	16.9%	687	743	8.2%
Montana	61	42	-31.1%	539	538	-0.2%
Nevada	103	93	-9.7%	1,111	873	-21.4%
New Mexico	127	145	14.2%	1,235	1,346	9.0%
Oregon	250	180	-28.0%	2,086	1,958	-6.1%
Utah	92	95	3.3%	777	719	-7.5%
Washington	260	228	-12.3%	2,272	2,289	0.7%
Regional Totals	2,444	1,894	-22.5%	23,770	21,083	-11.3%
National Totals	17,194	9,157	-46.7%	115,188	101,324	-12.0%

PRODUCTION	October Production '05	October Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	712	521	-26.8%	6,864	6,478	-5.6%
California	694	490	-29.4%	6,805	5,745	-15.6%
Idaho	228	193	-15.4%	2,106	1,772	-15.9%
Oregon	598	455	-23.9%	5,194	4,866	-6.3%
Washington	--	--	*	--	--	*
Regional Totals	2,232	1,659	-25.7%	20,969	18,861	-10.1%
National Totals	17,945	9,403	-47.6%	117,098	103,080	-12.0%

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	358	4,496	92.6%	462	6,016	92.9%
California	428	6,957	94.2%	313	5,432	94.6%
Colorado	115	263	69.6%	*	*	*
Idaho	36	707	95.2%	103	1,669	94.2%
Montana	117	421	78.3%	*	*	*
Nevada	43	830	95.1%	*	*	*
New Mexico	321	1,025	76.2%	*	*	*
Oregon	69	1,889	96.5%	199	4,667	95.9%
Utah	53	666	92.6%	*	*	*
Washington	62	2,227	97.3%	*	*	*
Regional Totals	1,602	19,481	92.4%	1,077	17,784	94.3%
National Totals	28,452	72,872	71.9%	28,164	70,648	71.5%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through October 2006			Through October 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	2,032	2.0	-19.7%	2,531	2.2
Middle Atlantic	5,002	4.9	-15.6%	5,929	5.1
East North Central	7,280	7.1	-20.5%	9,152	7.9
West North Central	4,447	4.3	-20.4%	5,590	4.8
South Atlantic	24,961	24.2	-21.4%	31,758	27.3
East South Central	15,215	14.8	-5.2%	16,049	13.8
West South Central	20,717	20.1	3.5%	20,015	17.2
Mountain	9,991	9.7	-5.4%	10,563	9.1
Pacific	11,679	11.3	-14.1%	13,601	11.7