

# INDUSTRY IN PERSPECTIVE – APRIL 2006

## MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	April Shipments '05	April Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	473	441	-6.8%	1,806	2,214	22.6%
California	983	738	-24.9%	3,754	3,274	-12.8%
Colorado	82	29	-64.6%	232	148	-36.2%
Idaho	69	84	21.7%	268	273	1.9%
Montana	50	67	34.0%	199	228	14.6%
Nevada	100	79	-21.0%	440	407	-7.5%
New Mexico	111	125	12.6%	506	499	-1.4%
Oregon	187	200	7.0%	766	782	2.1%
Utah	59	68	15.3%	198	268	35.4%
Washington	217	225	3.7%	864	901	4.3%
Regional Totals	2,331	2,056	-11.8%	9,033	8,994	-0.4%
National Totals	10,785	9,836	-8.8%	41,278	43,021	4.2%
PRODUCTION	April Production '05	April Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	668	602	-12.5%	2,592	2,902	12.0%
California	693	583	-15.9%	2,688	2,526	-6.0%
Idaho	178	196	10.1%	738	750	1.6%
Oregon	498	463	-7.0%	1,979	1,943	-1.8%
Washington	*	*	*	*	*	*
Regional Totals	2,057	1,844	-10.4%	7,997	8,121	1.6%
National Totals	10,860	9,934	-8.5%	41,824	43,661	4.4%
SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Arizona	170	2,044	92.3%	215	2,687	92.6%
California	164	3,110	95.0%	121	2,405	95.2%
Colorado	28	120	81.1%	*	*	*
Idaho	10	263	96.3%	38	712	94.9%
Montana	49	179	78.5%	*	*	*
Nevada	27	380	93.4%	*	*	*
New Mexico	113	386	77.4%	*	*	*
Oregon	30	752	96.2%	72	1,871	96.3%
Utah	13	255	95.1%	*	*	*
Washington	28	873	96.9%	*	*	*
Regional Totals	632	8,362	93.0%	446	7,675	94.5%
National Totals	12,391	30,630	71.2%	12,246	29,662	70.8%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

\* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through April 2006			Through April 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	649	1.5	-22.5%	837	2.0
Middle Atlantic	1,809	4.1	-6.6%	1,936	4.6
East North Central	2,819	6.4	-7.9%	3,061	7.3
West North Central	1,751	4.0	-17.8%	2,130	5.1
South Atlantic	11,132	25.4	-12.6%	12,735	30.4
East South Central	6,651	15.2	26.6%	5,255	12.6
West South Central	9,016	20.6	46.0%	6,177	14.8
Mountain	4,224	9.6	12.4%	3,758	9.0
Pacific	4,970	11.4	-7.8%	5,389	12.9