

# INDUSTRY IN PERSPECTIVE – JANUARY 2006

## MOUNTAIN/PACIFIC TOP TEN

SHIPMENTS	January Shipments '05	January Shipments '06	% Change	Year-To-Date Shipments '05	Year-To-Date Shipments '06	% Change
Arizona	437	579	32.5%	437	579	32.5%
California	885	837	-5.4%	885	837	-5.4%
Colorado	51	34	-33.3%	51	34	-33.3%
Idaho	64	52	-18.8%	64	52	-18.8%
Montana	59	47	-20.3%	59	47	-20.3%
Nevada	124	113	-8.9%	124	113	-8.9%
New Mexico	178	126	-29.2%	178	126	-29.2%
Oregon	179	185	3.4%	179	185	3.4%
Utah	55	69	25.5%	55	69	25.5%
Washington	207	243	17.4%	207	243	17.4%
Regional Totals	2,239	2,285	2.1%	2,239	2,285	2.1%
National Totals	9,941	11,462	15.3%	9,941	11,462	15.3%

  

PRODUCTION	January Production '05	January Production '06	% Change	Year-To-Date Production '05	Year-To-Date Production '06	% Change
Arizona	611	746	22.1%	611	746	22.1%
California	646	628	-2.8%	646	628	-2.8%
Idaho	186	174	-6.5%	186	174	-6.5%
Oregon	482	517	7.3%	482	517	7.3%
Washington	*	*	*	*	*	*
Regional Totals	1,925	2,065	7.3%	1,925	2,065	7.3%
National Totals	10,079	11,561	14.7%	10,079	11,561	14.7%

  

SECTIONS	Single-Section Shipments	Multi-Section Shipments	% Multi-Section	Single-Section Production	Multi-Section Production	% Multi-Section
Year-To-Date						
Arizona	38	541	93.4%	45	701	94.0%
California	39	798	95.3%	26	602	95.9%
Colorado	6	28	82.4%	*	*	*
Idaho	1	51	98.1%	7	167	96.0%
Montana	7	40	85.1%	*	*	*
Nevada	1	112	99.1%	*	*	*
New Mexico	23	103	81.7%	*	*	*
Oregon	5	180	97.3%	18	499	96.5%
Utah	2	67	97.1%	*	*	*
Washington	10	233	95.9%	*	*	*
Regional Totals	132	2,153	94.2%	96	1,969	95.4%
National Totals	3,831	7,631	66.6%	3,763	7,338	66.1%

Data Source: Manufactured Housing Institute (MHI), National Conference of States on Building Codes & Standards (NCSBCS)

\* States with less than three active manufacturers

NATIONAL SHIPMENTS BY REGION	Through January 2006			Through January 2005	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	150	1.3	-17.1%	181	1.8
Middle Atlantic	446	3.8	-12.0%	507	5.1
East North Central	609	5.2	6.7%	571	5.7
West North Central	432	3.7	0.7%	429	0.0
South Atlantic	3,022	25.9	-4.2%	3,154	31.5
East South Central	1,861	15.9	36.9%	1,359	13.6
West South Central	2,637	22.6	76.6%	1,493	14.9
Mountain	1,039	8.9	6.5%	976	9.7
Pacific	1,266	10.8	-0.4%	1,271	12.7